

Written Questions Received for FPTA's RFP for: STATE LEGISLATIVE CONSULTING SERVICES

- 1. My recollection is that FPTA does not have an incumbent contract lobbying firm. Has FPTA had a contract firm in the past?
 - a. <u>Answer:</u> Correct, FPTA does not have an incumbent lobbying firm, and has not had one in the past.
- 2. Does FPTA have a lobbying budget?
 - a. <u>Answer:</u> The Board preferred to receive quotes from prospective contractors and did not set a budget for this RFP and the resulting contract. We are a small, non-profit with one full time staff member, cost effective proposals are encouraged.
- 3. Would FPTA consider it a conflict (special interest) if a proposing firm represented one of its members?
 - a. <u>Answer:</u> No, however, please carefully review the Conflict of Interest language listed on page 4 of the RFP.
- 4. Has FPTA adopted its legislative priorities for 2019?
 - a. **Answer:** A draft list has been created, but is not ready for distribution.
- 5. My firm will be adding a partner in December who has extensive experience in transportation specifically the Department of Transportation. My question is whether I am permitted to mention that on my application, or whether, because he is not currently a part of the firm, I am not allowed to mention his experience.
 - a. <u>Answer:</u> There is no prohibition against including listing a future staff member's name or experience; however, please clearly state when the individual will start with the firm and what their role will be.
- 6. Our firm currently has approximately 150 state legislative lobbying clients. As providing the requested level of contact information for all 150 clients would be an

overwhelming amount of information and would take up a great deal of space, would you be amenable to us providing about 10-15 client references with complete contact information in addition to a complete list of client company/entity names and years of representation for all 150? This would also be in addition to our list of transportation clients which would include all of the requested information.

a. **Answer:** Yes.